

## William C Dreyer - Resume

### Education

Four Years - University Of Wisconsin-Milwaukee  
Bachelors of Business Administration (concentration in Finance)

Course 101 - Society of Real Estate Appraisers - 1986  
Course 102 - Society of Real Estate Appraisers - 1986  
Course 201 - Society of Real Estate Appraisers - 1987  
Course 410 - Standards of Professional Practice, Part A - 1995  
Course 420 - Standards of Professional Practice, Part B - 1995  
Course 430 - Standards of Professional Practice, Part C - 2001  
Course 510 - Appraisal Institute - 1995

### Seminars

Business Practices and Ethics - 2016  
Residential Applications: Technology to Measure and Support Assignment Results - 2016  
2016-2017 USPAP Update - 2016  
FHA, Appraising For Valuation Professional - 2015  
Understanding and Using Comparable Transactions - 2015  
The Reviewer's Art - 2015  
2014-2015 USPAP Update - 2015  
2012-2013 USPAP Update - 2013  
The Appraiser as an Expert Witness: Preparation & Testimony (2 days) - 2013  
Appraising the Appraisal - Appraisal Review; Residential - 2013  
Analyzing Operating Expenses - 2011  
2010 USPAP Update - 2011  
The Uniform Appraisal Dataset from Fannie Mae and Freddie Mac - 2011  
The Lending World In Crisis - What Clients Need Their Appraisers To Know - 2011  
Appraising Distressed Commercial Real Estate- 2009  
Hypothetical Conditions & Extraordinary Assumptions - 2009  
Using Spreadsheets in Real Estate Appraisals - 2009  
General Demonstration Appraisal Report Writing - 2008  
Emerging Trends - 2007  
Subdivision Valuation - 2007  
Apartment Appraising - 2007

### Employment

1999 to Present - President, G.J. Dreyer, Inc. (FKA Appraisals, Inc.)  
1997 to 1998 - President, Appraisals, Inc.  
1993 to 1997 - Vice President, Appraisals, Inc.  
1985 to 1993 - Employed as a Fee Appraiser with Appraisals, Inc.

## **Appraisal Institute Activities**

### **Chapter**

- 1996 & 1997 - Member - Board of Directors, Wisconsin Chapter
- 2004-2006
  
- 1996 & 1997 - Chairman - SRA, Admissions Committee, Wisconsin Chapter
  
- 1995 - President - Milwaukee Chapter, Appraisal Institute
  
- 1994 - Vice President - Milwaukee Chapter, Appraisal Institute
  
- 1993 - Secretary & Treasurer - Milwaukee Chapter, Appraisal Institute

### **Region III**

- 2008 - Regional Member, National Leadership, Development and Nominating
  
- 2000, 2005 - Chairman
  
- 1998, 1999, 2004-2003 - Vice-Chairman
  
- 2003 - Member, Leadership Team
  
- 1996-2005 - Regional Representative, State of Wisconsin
- 1996, 2001 & 2006 - Member, Nominating Committee - 1996, Chairman - 2001 & 2006

### **National**

- 2008 - Member - Leadership, Development & Nominating Committee
  
- 2006 - 2008 - Member - AI Holdings Board of Directors
- 2011 - 2016
  
- 2001 & 2009 - Member - Nominating Committee
  
- 1999 - 2001 - Member - Audit Committee, Chairman - 2000
  
- 1998 - 2001 & 2003-2005 - Member - Board of Directors
  
- 1997 - 2002 - Member - Residential Appraiser Experience Sub-Committee  
Vice Chairman 1998, Chairman - 2002
  
- 2015-2017 - Real Estate Appraiser Group Insurance Trust - Committee Member
  
- 2015-2015 - Appraiser Liability Insurance Program - Committee Member

## **Association Memberships & Miscellaneous Activities**

Appraisal Institute - Awarded SRA Designation - 1991  
(Currently certified under the Appraisal Institutes continuing education requirement.)

Wisconsin Certified General Appraiser #88-10 (Certification Expires, December 14, 2017)

The Salvation Army - Milwaukee Advisory Board, 2001-2006

Catholic Financial Life Insurance - Board of Directors, 2004-2014

Rotary International - Paul Harris Fellow

## **Clients**

Anchor Bank

Bank of Lake Mills

Bank Mutual

BMO Harris Bank N.A.

CIBM Bank

Citizens Bank

Community Bank & Trust

The Equitable Bank

First Bank Financial Centre

First Business Bank

First Federal Bank of Wisconsin

Foundations Bank

Great Midwest Bank SSB

Housing Authority, City of Milwaukee

Investors Bank

Johnson Bank

Layton State Bank

Marine Bank

North Shore Bank

Oak Bank

Port Washington State Bank

Pyramax Bank

Salvation Army

Securant Bank & Trust

Spring Bank

Tri City National Bank

Westbury Bank

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