

Qualifications of Detlef H. Weiler, MAI

Education

Graduate of University of Wisconsin-Madison: BBA Finance - 1984; MBA Finance - 1985

Recent Appraisal Institute Seminars and Courses:

- Tenant Credit Analysis
- Uniform Appraisal Standards for Federal Land Acquisitions
- Introduction to Green Buildings: Principles & Concepts
- 2018-2019 Uniform Standards of Professional Appraisal Practice
- Business Practices and Ethics
- Advanced Spreadsheet Modeling
- Emerging Trends That Affect Your Profession
- Marketability Studies: Advanced Considerations and Applications
- Core Logic/Marshall & Swift Commercial Cost Seminar
- Fundamentals of Separating Real, Personal Property, & Intangible Business Assets

Numerous other professional real estate courses and seminars

Appraisal Experience

President of Weiler Appraisal Inc. since 2009, providing commercial real estate valuation services in the northeastern Wisconsin market. Property types valued include office, retail, industrial, restaurant, automobile dealerships, land, and hotels.

Appraiser for Barnard & Associates from 1992 to 2009. Appraised a wide variety of commercial and industrial properties in the northeastern Wisconsin area.

Appraiser for Allen, Williford, and Seale in Houston, Texas from 1985 to 1992. Appraised commercial, industrial, and multi-family properties throughout Texas for mortgage and right-of-way purposes.

Professional Affiliations

Appraisal Institute, MAI Member Number 8968.

Appraisal Institute: 2013-14 Region III Chair of Nominating Committee. 2008-12 National Board of Directors, 2011-12 Region III Chair, 2009-10 Region III Vice Chair, 2008 Region III Third Director and Treasurer, 2006 Wisconsin Chapter President, 2005 Wisconsin Chapter Vice President, 2004 Wisconsin Chapter Treasurer, 2003 Wisconsin Chapter Secretary.

State of Wisconsin Certified General Appraiser, Certificate Number 237-10

Member Beta Gamma Sigma – The International Business Honor Society